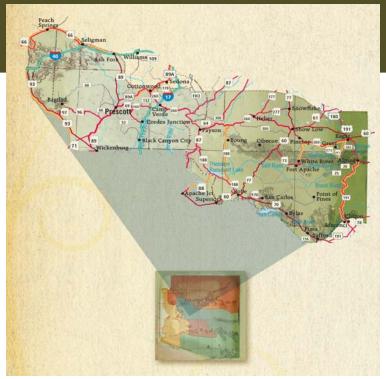
North Central Arizona 2006 Tourism Facts

The North Central region offers recreation and entertainment getaways for each season. Throughout the summer, travelers go to high-country communities to enjoy rodeos and festivals. In the fall, the aspen leaves turn red and yellow, and in winter, residents and travelers enjoy the snow atop the White Mountains.

| Domestic Visitor Profile* | | | |
|--|------------|--|--|
| Percent Share Overnight Domestic Leisure Visitation | 5.1% | | |
| Average Age | 47 years | | |
| Average Household Income | \$69,950 | | |
| Average Party Size | 2.4 | | |
| Average Length of Stay | 2.5 nights | | |

| Quarter Trip Started* | | | |
|-----------------------|-----|--|--|
| First Quarter | 14% | | |
| Second Quarter | 30% | | |
| Third Quarter | 29% | | |
| Fourth Quarter | 27% | | |

| Top Leisure Activities* | | | | |
|-------------------------|-----|--|--|--|
| Hike/Bike | 12% | | | |
| Parks (National/State) | 10% | | | |
| Gamble | 8% | | | |
| Look at Real Estate | 8% | | | |
| Visit Historic Site | 8% | | | |



Cities

Camp Verde, Chino Valley, Clarkdale, Cottonwood, Eagar, Fort Apache, Jerome, Payson, Pinetop-Lakeside, Prescott, Show Low, Snowflake, Springerville, St. Johns, Strawberry

Tribal Lands

San Carlos Apache Tribe, Tonto Apache Tribe, Yavapai-Apache Nation, Yavapai-Prescott Indian Tribe, White Mountain Apache Tribe

Local Visitor Information Centers

Black Canyon City Tourist Office, Camp Verde Chamber, Chino Valley Chamber, Cottonwood Chamber, Payson-Rim Country Chamber, Pinetop-Lakeside Chamber, Prescott Chamber, Prescott Valley Chamber, Show Low Chamber, Snowflake/Taylor Chamber, and Springerville-Eager Regional Chamber

Source: D.K. Shifflet and Associates, Ltd.,

^{*}Due to small sample sizes data was aggregated from years 2003-2006.



Visitor Demographics:

| Age of Respondent* | | | | | |
|---------------------|-----|--|--|--|--|
| Average Age 47 year | | | | | |
| 18-34 years | 34% | | | | |
| 35-54 years | 32% | | | | |
| 55+ years | 34% | | | | |

| Education* | | | |
|----------------------|-----|--|--|
| No College education | 32% | | |
| Some College | 40% | | |
| College Degree | 15% | | |
| Post College Degree | 13% | | |

| Household Income* | | | |
|-------------------|----------|--|--|
| Average HH Income | \$69,950 | | |
| Under \$75,000 | 59% | | |
| \$75,000 or more | 41% | | |

| Traveling Party* | | | |
|--------------------------|-----|--|--|
| One Adult | 18% | | |
| Couples (M/F) | 40% | | |
| Two Males or Two Females | 7% | | |
| Three or more Adults | 6% | | |
| Families | 29% | | |

Trip Behavior:

| Accommodations* | | | |
|-------------------------|-----|--|--|
| Paid Accommodations | 42% | | |
| Non-Paid Accommodations | 54% | | |

| Top Origin Markets* | | | | |
|--|-------|--|--|--|
| Phoenix, AZ | 56.0% | | | |
| Las Vegas, NV | 8.3% | | | |
| Los Angeles, CA | 8.3% | | | |
| Tucson (Sierra Vista), AZ | 6.0% | | | |
| San Francisco-Oakland- San Jose, CA | 2.8% | | | |
| San Diego, CA | 2.5% | | | |
| Portland, OR | 2.2% | | | |
| Sacramento-Stockton- Modesto, CA | 1.9% | | | |
| Albuquerque- Santa Fe, NM | 1.6% | | | |
| Dallas-Fort Worth, TX | 1.3% | | | |

| Main Mode of Transportation* | | | |
|------------------------------|-----|--|--|
| Air Travel | 4% | | |
| Auto Travel | 87% | | |
| Other Transportation | 9% | | |

| Leisure Purpose of Stay* | | | | |
|--------------------------|-----|--|--|--|
| Vacation (NET) | 39% | | | |
| Getaway Weekend | 28% | | | |
| General Vacation | 11% | | | |
| Non-Vacation (NET) | 61% | | | |
| Visit Friend/Relative | 40% | | | |
| Special Event | 12% | | | |
| Other Personal | 9% | | | |

Source: D.K. Shifflet and Associates, Ltd.,



^{*}Due to small sample sizes data was aggregated from years 2003-2006.

Economic Impact of Travel:

Total Direct Travel Spending/Employment/Taxes Generated by Travel Spending

| Counties in North Central | Total Direct Spending | Earnings | Employment | Local Taxes | State Taxes | Total Taxes |
|------------------------------|--------------------------|--------------|------------|--------------|--------------|--------------|
| Arizona* | (\$ million) | (\$ million) | (jobs) | (\$ million) | (\$ million) | (\$ million) |
| Gila | 241.1 | 59.6 | 2,840 | 3.2 | 7.0 | 10.2 |
| Graham/Greenlee | 44.8 | 11.2 | 1,130 | 1.1 | 1.9 | 3.0 |
| Yavapai | 682.1 | 182.5 | 8,970 | 15.4 | 23.3 | 38.7 |

Visitor Spending by Commodity Purchased

| Counties in North Central Arizona* | Lodging | Food & Beverage Service | Food Stores | Ground Trans. & Motor Fuel | Arts, Entertnmnt & Recreatn | Retail Sales | Air Transport (visitors only) |
|--|--------------|-------------------------------|----------------|----------------------------------|-----------------------------------|-----------------|--|
| 7 12011.4 | (\$ million) | (\$ million) | (\$ million) | (\$ million) | (\$ million) | (\$ million) | (\$ million) |
| Gila | 19.1 | 45.6 | 12.9 | 17.6 | 101.4 | 44.4 | 0.0 |
| Graham/Greenlee | 9.0 | 11.2 | 1.4 | 10.2 | 6.1 | 6.9 | 0.0 |
| Yavapai | 109.8 | 172.0 | 35.6 | 49.9 | 176.9 | 137.0 | 0.1 |

Source: Arizona Travel Impacts, Dean Runyan Associates

Lodging:

| Counties in North Central | Occupancy | | Average Daily Rate (ADR) | | Revenue Per Available Room (RevPAR) | |
|------------------------------|-----------|---------------------|-----------------------------|---------------------|--|---------------------|
| Arizona* | % | Change over 2005 | \$ | Change over 2005 | \$ | Change over 2005 |
| Gila | 65.3% | 3.0% | \$64.78 | 8.6% | \$42.31 | 11.9% |
| Graham | 72.5% | 15.6% | \$65.02 | 10.4% | \$47.12 | 27.7% |
| Yavapai | 67.9% | 4.1% | \$106.91 | 7.0% | \$72.62 | 11.4% |

Note: there was no lodging activity reported for Greenlee County

Source: Smith Travel Research

- In 2006, Gila County's occupancy increased 3.0% over YE 2005 to 65.3%. Occupancy was driven by room demand which increased 3.0% to 272,745 rooms in 2006.
- Graham County's occupancy increased an impressive 15.6% to 72.5%. This was due to the increase in demand at 15.6% from YE 2005 to 99,990 rooms in 2006.
- Yavapai County's occupancy increased 4.1% over YE 2005 to 67.9%. This was due to room demand which increased 4.9% to 1.1 million rooms in 2006.

^{*} The North Central region is a marketing area created by the Arizona Office of Tourism. The counties in this report are not completely synonymous with the North Central region.



National Parks:

| National Parks in North Central Arizona: | 2006 Visitation | % Change from 2005 |
|---|--------------------|--------------------|
| Montezuma Castle NM | 589,562 | -5.3% |
| Tuzigoot NM | 115,213 | 6.4% |
| Tonto NM | 63,733 | -15.2% |

National Parks in the North Central Region of Arizona represent:

- 3 of the 21 National Parks in Arizona
- 6.7% of total visitation to Arizona National Parks

Source: National Park Service

State Parks:

| State Parks in North Central Arizona: | 2006 Visitation | % Change from 2005 |
|--|--------------------|-----------------------|
| Dead Horse Ranch SP | 107,230 | 17.6% |
| Fool Hollow Lake SP | 91,259 | 7.2% |
| Fort Verde SP | 16,394 | -8.7% |
| Jerome SP | 59,106 | 3.0% |
| Lyman Lake SP | 34,628 | -23.7% |
| Red Rock Crossing SP | 78,175 | 4.9% |
| Tonto Natural Bridge SP | 94,298 | 6.4% |

TOP VISITED STATE PARKS IN NORTH CENTRAL ARIZONA

| 1. Dead Horse Ranch SP | 107,230 |
|----------------------------|---------|
| 2. Tonto Natural Bridge SP | 94,298 |
| 3. Fool Hollow Lake SP | 91,259 |
| 4. Red Rock Crossing SP | 78,175 |
| 5. Jerome SP | 59,106 |

State Parks in the North Central Region of Arizona represent:

- 7 of the 28 Arizona State Parks
- 19.4% of total visitation to Arizona State Parks

Source: Arizona State Parks

Top Attractions:

| Top Five Natural Attractions in North Central Arizona | 2006 Visitation |
|---|--------------------|
| Montezuma Castle National Monument | 598,182 |
| Tuzigoot National Monument | 115,452 |
| Dead Horse Ranch State Park | 107,230 |
| Tonto Natural Bridge State Park | 94,298 |
| Red Rock State Park | 78,175 |

| Top Three Private Attractions in North Central Arizona | 2006 Visitation | |
|---|--------------------|--|
| Sunrise Park Resort | 153,924 | |
| Verde Canyon Railroad | 99,934 | |
| Arcosanti | 45,000 | |

